

## THE CHALLENGE

**B**ench strength is an essential component of a winning team. Speed in execution, speed in response to the unexpected are critical to success. You need competent, resolute managers.

Business issues have grown in complexity. Often there are cross-functional and multinational implications. You need qualified, experienced managers.

Keeping management reserves on staff, "just in case," is an expensive proposition. Maintaining your competitive advantage requires the adept use of management consultants.

Traditional alternatives have their drawbacks.

Large, established consulting firms have their own regimented operating methods. They often bring bright, inexperienced staff who enjoy a wonderful learning experience, at your expense.

They take too long, charge too much, and take valuable information with them when they leave. Sometimes their work is discarded because of a lack of fit or understanding.



Temporary agencies can disappoint with poorly matched and mediocre candidates.

We offer a better alternative.



## LMS – LEVERAGED MANAGEMENT SERVICES

LMS brings you seasoned management expertise that is responsive, reliable and affordable. Our *leveraged* approach allows you to engage your own people in the process, to reduce costs, speed solutions, and retain lessons learned.

We work with internal team members to allow your project to get off to a faster start. Our executive learns about your company on the job, not in tiring pre-meetings. Sources of assistance and information are more readily accessed through informal channels rather than having to go back through the boss.

**Quicker start-up  
Streamlined execution**

Those informal channels also keep you and your organization appraised of what's really going on, building trust, reducing the need for formal progress meetings, and readily allowing mid-course adjustments.

**Improved monitoring  
Greater flexibility**

Internal team members help the rest of the organization to understand the projects objectives and its support needs. There is a greater tendency to accept the results and take pride in the accomplishments. It's not done for them or to them. Good post-project management is enabled because the plan fundamentals are thoroughly understood.

**Better internal acceptance  
Enhanced information retention**

You get solutions that are appropriately attuned to your company - solutions that are truly responsive the needs of your customers.

**More responsive results  
Superior value**

LMS can provide you with a lower cost solution to your needs, delivering better results, easier follow-up and the added dividend of excellent management training for your staff.

## HOW LMS WORKS

The process begins with a brief phone call. If we mutually agree that LMS might be of value to you we will arrange an in-depth meeting to learn more about your company and the nature of the undertaking. Together, we will determine the scope of the work, the organizational approach, timetable and available resources. We will follow-up with a written proposal.

The LMS executive will adopt your premises as headquarters during the project, be it Peoria or Peru. We will endeavor to develop a full understanding of your company during the engagement and work toward your complete satisfaction.

LMS executives use the latest communications and office management technologies and provide their own business tools. All work is done under a written engagement letter and protected by a confidentiality agreement.

## THE HELP YOU NEED – A PHONE CALL AWAY

We invite you to call LMS today. We'll be happy to answer your questions and set up an interview at your convenience. Call 1.847.235.1620 or e-mail [quint@lmsco.com](mailto:quint@lmsco.com)

For more information, please visit our website:

[www.lmsco.com](http://www.lmsco.com)

